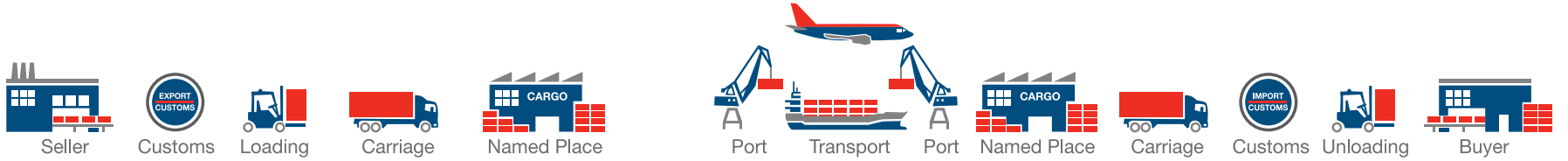


# INCOTERMS



Incoterm	Seller	Customs	Loading	Carriage	Named Place	Port	Transport	Port	Named Place	Carriage	Customs	Unloading	Buyer
<b>EXW</b> (Ex Works)	Risk Cost												
<b>FCA</b> (Free Carrier)	Risk Cost		Risk Cost										
<b>FAS</b> (Free Alongside Ship)	Risk Cost		Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost
<b>FOB</b> (Free On Board)	Risk Cost		Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost
<b>CFR</b> (Cost and Freight)	Risk Cost		Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost
<b>CIF</b> (Cost, Insurance and Freight)	Risk Cost		Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost
<b>CPT</b> (Carriage Paid To)	Risk Cost		Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost
<b>CIP</b> (Carriage and Insurance Paid to)	Risk Cost		Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost
<b>DAP</b> (Delivered At Place)	Risk Cost		Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost
<b>DPU</b> (Delivered Place Unloaded)	Risk Cost		Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost
<b>DDP</b> (Delivered Duty Paid)	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost	Risk Cost

■ Risk   
 ■ Cost   
 ■ Insurance

SEA FREIGHT